

### City of San Leandro

Meeting Date: May 1, 2017

**Staff Report** 

File Number: 17-212 Agenda Section: CONSENT CALENDAR

Agenda Number: 8.J.

TO: City Council

FROM: Chris Zapata

City Manager

BY: David Baum

**Finance Director** 

FINANCE REVIEW: David Baum

**Finance Director** 

TITLE: Staff Report for Resolution Approving the Investment Report for the Quarter

Ended March 31, 2017

#### SUMMARY AND RECOMMENDATIONS

Staff recommends that the City Council review and accept the investment report for the quarter ended March 31, 2017.

#### **OVERVIEW**

At March 31, 2017, the City's investment portfolio had a market value of \$108.9 million. Of the total \$108.9 million, \$64.1 million was placed with the Local Agency Investment Fund (LAIF) and bank accounts and \$44.8 million was placed in the Chandler Asset Management portfolio.

The rate of return for LAIF for the quarter was 0.78%, while the average book yield for the Chandler managed funds was 1.28%. The City's investment policy establishes three bases for the performance standard: the LAIF rate of return and the rate of return on 2-year and 5-year U.S. Treasury securities. Amounts invested in LAIF meet this performance standard. The Chandler managed funds average book yield was 1.28%, which is essentially equal to the benchmark rate of return on the 2-year U.S. Treasury securities of 1.27%, and below the 5-year U.S. Treasury securities of 1.93%.

Amounts invested with LAIF are essentially liquid; funds can be withdrawn with minimal notice as City operations require. The rate of return earned by LAIF generally follows fixed income security rates.

The balance of the City's portfolio is with Chandler Asset Management. These investments range from one to four years in maturity. The report notes that the City is in compliance with all provisions of the City's Investment Policy, and the City is able to meet its cash obligations during the next six-month period. The basic strategy recommended by Chandler is to gradually lengthen the average maturity of the portfolio in order to gain higher interest rates.

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Staff is in agreement with this approach, and carefully monitors maturity dates to ensure that both short and long-term liquidity needs are met.

#### **ATTACHMENT**

N/A

PREPARED BY: David Baum, Finance Director, Finance



## City of San Leandro

Meeting Date: May 1, 2017

**Resolution - Council** 

File Number: 17-213 Agenda Section: CONSENT CALENDAR

**Agenda Number:** 

TO: City Council

FROM: Chris Zapata

City Manager

BY: David Baum

**Finance Director** 

FINANCE REVIEW: David Baum

**Finance Director** 

TITLE: RESOLUTION Accepting Investment Report for the Quarter Ended March 31,

2017 (reviews the activities of the City's investment portfolio)

WHEREAS, the City of San Leandro Quarterly Investment Report for the quarter ended March 31, 2017, a copy of which is attached, is presented to this Council; and

WHEREAS, the City Council is familiar with the contents thereof.

NOW, THEREFORE, the City Council of the City of San Leandro does RESOLVE as follows:

That said document is hereby accepted.





# **City of San Leandro** City Council Investment Report

**Quarter Ending** March 31, 2017





#### City of San Leandro March 31, 2017

#### **COMPLIANCE WITH INVESTMENT POLICY**

Assets managed by Chandler Asset Management are in full compliance with State lawand with the Client's investment policy.

Category	Standard	Comment	
Treasury Issues	No limitations	Complies	
Agency Issues	No limitations	Complies	
Supranationals	Issued by IBRD, IFC or IADB only; "AA" rated or higher by a NRSRO; 30% maximum; 10% max per issuer	Complies	
Municipal Securities	Issued by City of San Leandro and its Agencies	Complies	
Banker's Acceptances	"A" or higher by a NRSRO; 40% maximum; 30% per issuer; 180 days max maturity	Complies	
Commercial Paper	A-1/P-1 or highest rating by a NRSRO; Issuer rating by S&P and Moody's; Issuer must be a domestic corporation having assets in excess of \$500 million; 25% maximum; 10% per issuer; 270days max maturity	Complies	
Negotiable Certificates of Deposit (including CDARS)	30% maximum (including CDARS); FDIC Insured or Collateralized 110%	Complies	
Time Deposits (TD)/ Cerfiticates of Deposit (CD)	Collateralized 110%	Complies	
Medium Term Notes	"A" or better by a NRSRO; 30% maximum; Issuers must be corporations organized and operating within the U.S.	Complies	
Money Market Funds	Highest rating by two NRSROs or SEC registered adviser with assets greater than \$500 million; 20% maximum	Complies	
Asset Backed Securities, Mortgage Backed/ Pass-Through Securities, CMOs	"AA" or higher by a NRSRO; "A" or higher for the issuer's long term debt by at least one NRSRO; 20% maximum; 5% per single Asset-Backed or Commercial Mortgage issuer; There is no issuer limitation on any Mortgage security where the issuer is US Treasury or a Federal Agency/Government-sponsored Enterprise (GSE).	Complies	
Repurchase Agreements	20% maximum; 360 days max maturity; 102% collateralized; Not used by IA	Complies	
Reverse Repurchase Agreements	20% maximum; 92 days max maturity; Not used by IA	Complies	
LAIF	Maximum program limit; Not used by IA	Complies	
Maximum Maturity	5 years	Complies	

The City of San Leandro is able to meet its pool's expenditure requirement for the next six months.

### City of San Leandro

The investment goals of the City of San Leandro are to preserve principal, to provide liquidity, and to attain a rate of return commensurate with the City's investment risk constraints and cash flow needs. Furthermore, the City is able to meet its cash obligations during the next six-month period.

### **Investment Report Performance Objectives**

The performance objective for the City of San Leandro's portfolio managed by Chandler is to attain a rate of return greater than the benchmark 1-3 Year Treasury/Agency securities over a market cycle.

### Strategy

In order to achieve these objectives, the City of San Leandro invests in US Treasury securities, federal agency securities, high quality money market instruments and high quality corporate medium term notes in accordance with the City's investment policy and California Government Code Section 53600 et seq.



## **Portfolio Characteristics**

	3/31/2017	12/31/2016		
LAIF - City Pool #98-01-809	\$50,874,344	\$39,203,030		
LAIF - Successor Agency	2,368,554	2,364,526		
LAIF - RDA 1999 Bond Proceeds #11-01-001	0	0		
LAIF - RDA 2008 Bond Proceeds #11-01-038	0	0		
LAIF - Economic Development Agency	2	2		
Passbook/Checking Accounts	10,811,427	19,658,334		
Total LAIF and Bank Accounts	\$64,054,327	\$61,225,893		
Investment Portfolio Market Value	\$44,842,668	\$44,704,548		
Total Market Value	\$108,896,995	\$105,930,441		
LAIF Quarterly Apportionment Rate	0.78%	0.68%		
LAIF Quarterly Apportionment Rate 2 year US Treasury Yield to Maturity	0.78% 1.27%	0.68% 1.20%		
2 year US Treasury Yield to Maturity	1.27%	1.20%		
2 year US Treasury Yield to Maturity 5 year US Treasury Yield to Maturity	1.27%	1.20%		
2 year US Treasury Yield to Maturity 5 year US Treasury Yield to Maturity Investment Portfolio:	1.27% 1.93%	1.20% 1.93%		
2 year US Treasury Yield to Maturity 5 year US Treasury Yield to Maturity Investment Portfolio: Average Maturity (yrs)	1.27% 1.93% 1.59	1.20% 1.93% 1.55		
2 year US Treasury Yield to Maturity 5 year US Treasury Yield to Maturity Investment Portfolio: Average Maturity (yrs) Modified Duration	1.27% 1.93% 1.59 1.54	1.20% 1.93% 1.55 1.51		

## **Portfolio Activity**

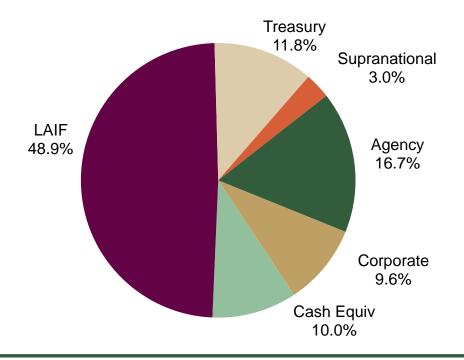
There were five securities maturing over the previous quarter, totaling 2.95 million. The proceeds from the maturities were reinvested to a mix of securities, including two Supranational positions, two Corporate notes, and an Agency security. With these purchases, the portfolio allocation to the Supranational sector increased over the quarter, with a corresponding decrease in the allocation to the US Treasury and Agency sector. The duration of the portfolio extended slightly from the previous quarter, to 1.54.

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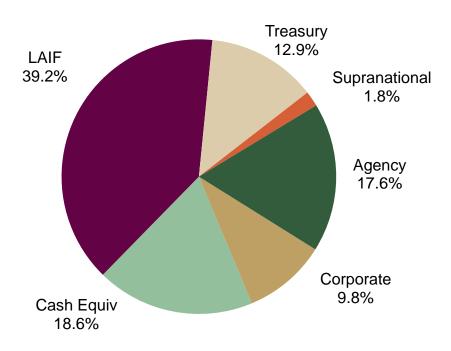


## **Sector Distribution**

## March 31, 2017



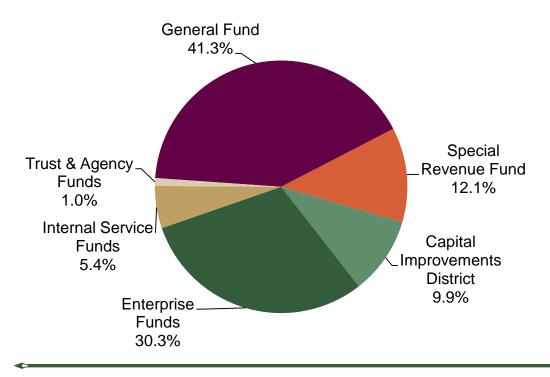
## **December 31, 2016**



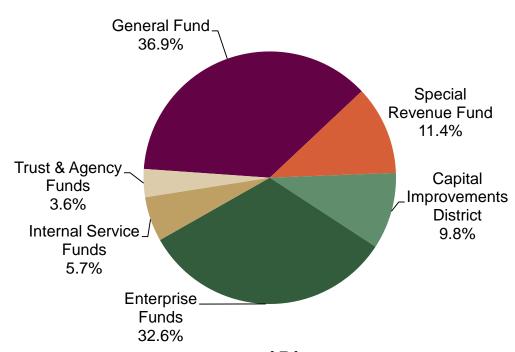


## **City Fund Allocation**

### March 31, 2017



### **December 31, 2016**



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#### City of San Leandro Investments by All Types Active Investments March 31, 2017

March 31, 2017										
CUSIP	Issuer	Coupon	Maturity Date	Par	Purchase Price	Book Value	Purchase Yield	MVACC		
<i>LAIF</i> SYS113	LAIF - City Pool			\$50,874,343.72	100.00000	\$50,874,343.72		\$50,874,343.72		
SYS114	LAIF - Successor Agency			2,368,553.90	100.00000	\$2,368,553.90		\$2,368,553.90		
	LAIF - Economic Development Agency			2.34	<u>-</u>	\$2.34	_	\$2.34		
Passbook/Ch	necking Accounts		subtotal	\$53,242,899.96		\$53,242,899.96		\$53,242,899.96		
1 43350070 07	Public Funds Checking			10,811,426.71	100.00000	10,811,426.71	_	10,811,426.71		
			subtotal	\$ 10,811,426.71		\$ 10,811,426.71		\$ 10,811,426.71		
Government 60934N104		0.500	24 Mar 47	67 007 45	100.00000	67,237.15	0.59	67,237.15		
3135G0ZB2	Government Obligations Fund Federated Investors Note FNMA	0.590 0.750	31-Mar-17 20-Apr-17	67,237.15 1,000,000.00	99.99704	999,970.41	0.59	1,003,332.17		
91159HHD5	Callable Note Cont 4/15/2017 US Bancorp	1.650	15-May-17	500,000.00		500,031.27	1.48	503,160.17		
912828SY7 913017BU2	Note US Treasury Note United Tech Corp	0.625 1.800	31-May-17 01-Jun-17	775,000.00 500,000.00	99.96461 100.11757	774,725.75 500,587.85	0.84 1.08	776,542.08 503,488.50		
313379DD8	Note FHLB	1.000	21-Jun-17	800,000.00	99.95842	799,667.33	1.19	802,516.62		
3137EADJ5 48126EAA5	Note FHLMC	1.000	28-Jul-17	800,000.00	100.02056	800,164.44	0.94	801,686.40		
912828TM2	Note JP Morgan Note US Treasury	2.000 0.625	15-Aug-17 31-Aug-17	475,000.00 825,000.00	100.14211 99.87277	475,675.00 823,950.39	1.61 0.94	477,274.57 824,610.17		
3133EDVU3	Note FFCB	1.125	22-Sep-17	750,000.00	99.96015	749,701.14	1.21	750,966.19		
3133EDXA5 68389XAN5	Note FFCB	1.150	10-Oct-17 15-Oct-17	775,000.00	100.06545	775,507.27	1.02	779,806.94		
74005PBC7	Note Oracle Corp Note Praxair	1.200 1.050	07-Nov-17	400,000.00 450,000.00	99.98219 99.61814	399,928.74 448,281.61	1.23 1.71	402,109.33 451,188.00		
912828UA6	Note US Treasury	0.625	30-Nov-17	1,020,000.00	99.82745	1,018,239.99	0.89	1,019,745.79		
166764AA8 40428HPH9	Callable Note Cont 11/5/17 Chevron Corp	1.104	05-Dec-17	650,000.00	99.71228	648,129.82	1.54	651,229.37		
24422EST7	Note HSBC USA Inc Note John Deere Capital Corp	1.625 1.350	16-Jan-18 16-Jan-18	500,000.00 500,000.00	100.01675 100.03956	500,083.76 500,197.79	1.60 1.30	501,378.71 501,734.75		
94974BFG0	Note Wells Fargo Corp	1.500	16-Jan-18	700,000.00	100.09348	700,654.34	1.38	700,927.50		
912828UJ7 3135G0TG8	Note US Treasury	0.875	31-Jan-18	1,175,000.00	99.79206	1,172,556.66	1.13	1,175,050.85		
912828H94	Note FNMA Note US Treasury	0.875 1.000	08-Feb-18 15-Feb-18	800,000.00 1,000,000.00	99.58770 99.98524	796,701.60 999,852.44	1.37 1.02	799,514.56 1,000,735.09		
3137EADP1	Note FHLMC	0.875	07-Mar-18	965,000.00	99.74095	962,500.19	1.16	963,380.09		
313378A43 808513AK1	Note FHLB Callable Note Cont 2/10/2018 Charles Schwab Corp	1.375 1.500	09-Mar-18 10-Mar-18	800,000.00 500,000.00	100.09582 100.03566	800,766.53 500,178.28	1.27 1.46	802,507.42 500,338.00		
912828J68	Note US Treasury	1.000	15-Mar-18	500,000.00	99.96159	499,807.94	1.04	499,859.98		
36962G6W9	Note General Electric Capital Corp	1.625	02-Apr-18	128,000.00	100.01445	128,018.50	1.61	129,311.60		
912828K25 747525AG8	Note US Treasury Note Qualcomm Inc	0.750 1.400	15-Apr-18 18-May-18	800,000.00 550,000.00	99.91862 99.70739	799,348.98 548,390.66	0.83 1.66	799,894.03 552,890.49		
3135G0WJ8	Note FNMA	0.875	21-May-18	1,050,000.00	99.61817	1,045,990.82	1.22	1,049,735.11		
313379DT3	Note FHLB	1.250	08-Jun-18	650,000.00	100.15561	651,011.46	1.12	653,135.35		
912828XK1 3135G0E33	Note US Treasury Note FNMA	0.875 1.125	15-Jul-18 20-Jul-18	725,000.00 400,000.00	99.84282 100.04990	723,860.47 400,199.61	1.00 1.09	723,839.29 400,635.90		
06406HCL1	Callable Note Cont 7/2/2018 Bank of New York	2.100	01-Aug-18	500,000.00	100.32337	501,616.85	1.83	505,027.50		
3130A6AE7	Note FHLB	1.125	14-Sep-18	975,000.00	100.21734	977,119.08	0.97	973,635.25		
912828L40 912828L81	Note US Treasury Note US Treasury	1.000 0.875	15-Sep-18 15-Oct-18	1,300,000.00 1,000,000.00	100.04035 99.57313	1,300,524.53 995,731.34	0.97 1.16	1,297,299.84 999,390.46		
89236TAY1	Note Toyota Motor Credit Corp	2.000	24-Oct-18	450,000.00	100.75200	453,383.99	1.51	456,149.35		
313376BR5 912828N22	Note FHLB	1.750	14-Dec-18	1,000,000.00	100.67016	1,006,701.59	1.35	1,013,566.39		
3135G0H63	Note US Treasury Note FNMA	1.250 1.375	15-Dec-18 28-Jan-19	1,000,000.00 1,000,000.00	99.97071 99.99390	999,707.10 999,939.04	1.27 1.38	1,004,221.45 1,003,546.25		
3133782M2	Note FHLB	1.500	08-Mar-19	775,000.00	100.81427	781,310.63	1.07	777,789.49		
532457BF4 30231GAD4	Note Eli Lilly & Co	1.950	15-Mar-19	400,000.00	101.61619	406,464.74	1.11	403,138.27		
459058DL4	Callable Note Cont 2/15/2019 Exxon Mobil Corp Note Intl. Bank Recon & Development	1.819 1.875	15-Mar-19 15-Mar-19	450,000.00 900,000.00	100.99516 101.64204	454,478.21 914,778.36	1.30 1.02	452,075.15 907,802.40		
912828C65	Note US Treasury	1.625	31-Mar-19	1,000,000.00		1,005,170.85	1.36	1,007,075.40		
3137EADZ9 037833AQ3	Note FHLMC	1.125	15-Apr-19	385,000.00	100.28163 101.72637	386,084.28	0.98	385,134.18 509,656.67		
3135G0ZE6	Note Apple Inc Note FNMA	2.100 1.750	06-May-19 20-Jun-19	500,000.00 1,000,000.00	101.72637	508,631.86 1,008,170.05	1.26 1.37	1,013,012.72		
3130A8DB6	Note FHLB	1.125	21-Jun-19	550,000.00	100.18136	550,997.48	1.04	548,638.75		
3137EADK2 4581X0BY3	Note FHLMC	1.250	01-Aug-19	450,000.00		447,008.67	1.54	449,282.40 494,085.38		
45950KCD0	Note Inter-American Dev Bank Note International Finance Corp	1.125 1.750	12-Sep-19 16-Sep-19	500,000.00 500,000.00	100.01200 101.51418	500,060.00 507,570.92	1.12 1.12	502,533.08		
3137EADM8	Note FHLMC	1.250	02-Oct-19	850,000.00	100.11621	850,987.79	1.20	850,542.54		
3130AA3R7 912828UB4	Note FHLB Note US Treasury	1.375 1.000	15-Nov-19 30-Nov-19	875,000.00 775,000.00	99.85985 100.05155	873,773.67 775,399.51	1.43 0.98	876,453.43 769,181.81		
3135G0T29	Note FNMA	1.500	28-Feb-20	675,000.00		671,402.47	1.69	674,303.41		
912828UV0	Note US Treasury	1.125	31-Mar-20	1,000,000.00	98.72600	987,259.97	1.57	988,468.73		
3137EADR7 02665WAZ4	Note FHLMC Note American Honda Finance	1.375	01-May-20 24-Sep-20	790,000.00 500,000.00	100.90901 102.44697	797,181.18 512,234.84	1.07 1.72	788,268.45 505,032.69		
594918BG8	Callable Note Cont. 10/03/20 Microsoft	2.450 2.000	03-Nov-20	650,000.00	102.44697	651,052.57	1.72	657,478.39		
084670BQ0	Callable Note Cont 2/15/2021 Berkshire Hathaway	2.200	15-Mar-21	525,000.00	99.76958	523,790.27	2.26	525,904.98		
459058FH1 17275RBJ0	Note Intl. Bank Recon & Development Callable Note Cont 8/20/2021 Cisco Systems	1.375 1.850	24-May-21 20-Sep-21	600,000.00 550,000.00	97.47534 97.83842	584,852.04 538,111.29	2.01 2.36	588,004.62 539,694.80		
4581X0CW6	Note Inter-American Dev Bank	2.125	18-Jan-22	800,000.00		797,354.55	2.30	806,511.22		
			subtotal	\$ 43,188,000.00		\$ 44,780,767.91		\$ 44,842,667.62		

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